

Congratulation! You have decided to buy a new home!

So what many people do, if not all, is they start their search on line. Ninety two percent of the time this is where the home search starts. Makes sense, it's easy, cost you nothing, and from the comfort of your home or office you put in what your criteria is and see what comes up. You check them out and the pictures look great. So far so good.

More than likely you will want to see the home inside and out. That's where you come to a screeching halt. Why would homeowners just let anyone into their home? Would you? That's why and when you need a Realtor. A license professional to represent you and your best interests who have had their background check to be able to be a licensed Realtor and access any home listed for sale. .

There is so much more to buying a home then simply doing a search on line. What do I look for in the home as warning signs? What should I check for? How much is it's really worth? How do I make an offer? How do I know whether there is a lean attached to the property? There is so much that goes into buying a home that you really do need a licensed professional to help you through the process

So you hire a Realtor to help you through the process. So how do they get paid and by who? Here's some good news they are paid for by the seller! That's right, the seller has agreed to a portion of the sales proceeds to go toward paying for the agents to handle the transaction. So many people don't know how realtors get paid so they don't reach out to a realtor for assistance. To help clarify the process, check out the enclosed material.

So why would you buy a home without a knowledgably, educated, full time professional at your side? Of course you wouldn't! Hiring a Realtor offers great value and smartest course of action!

So check out the information enclosed and if you have any questions, please contact me. If your needs change, we will be happy to help you evaluate those needs and offer you the services that will help you achieve your new goals. Again, thank you for choosing Tom Miller @ REMAX Realty Team. Talk to you soon.

Sincerely,



Tom F. Miller

P.S. if you would like a *free no obligation home evaluation* or a exclusive priority home search program, please call us at 1-239-313-9209 or email TomFMiller7@gmail.com



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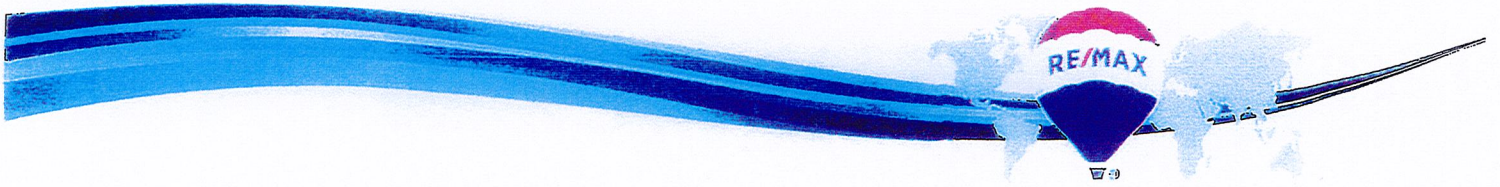
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for homebuyers.

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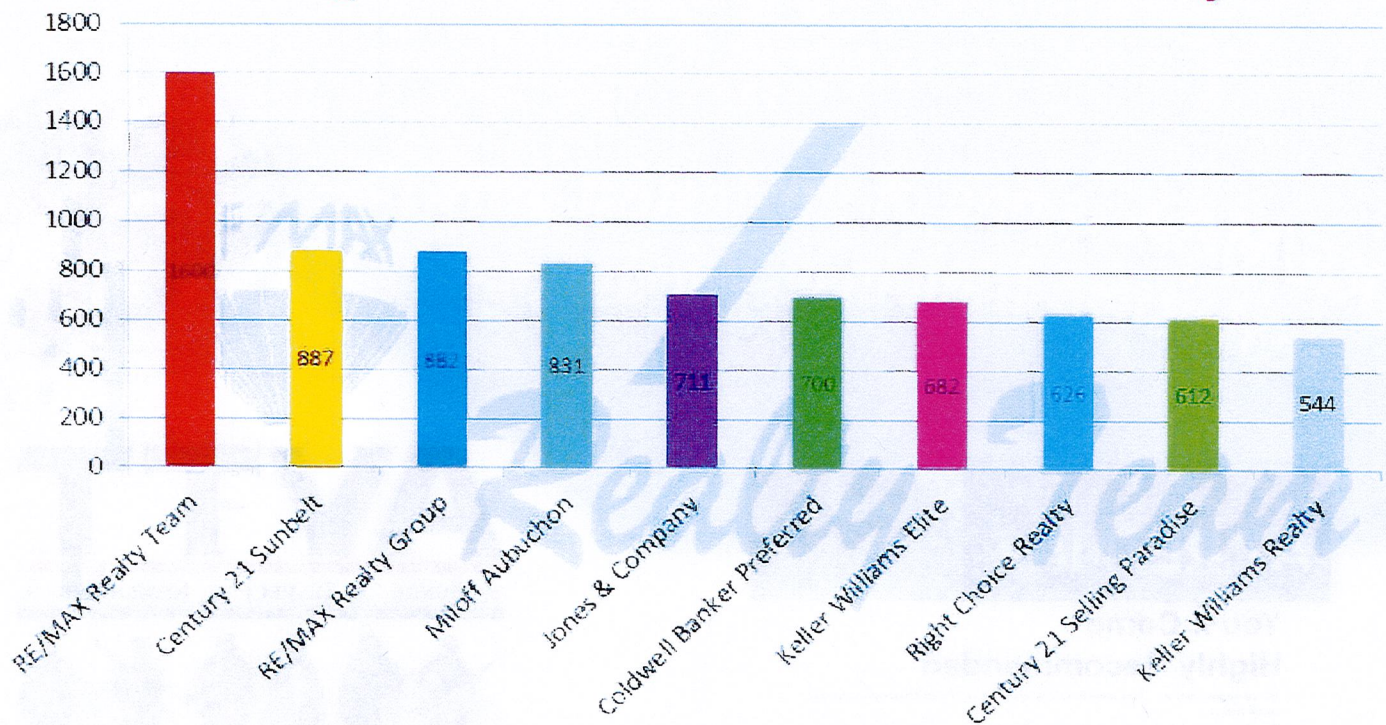
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2017

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Note: This representation is based in whole on data from the Matrix Multiple Listing Service. The above numbers reflect closed residential listings from January 2016 to December 2016 in Lee County.