

#### Why Work with Tom Miller?

For many people, buying, selling or investing in real estate is the biggest financial decision of their life, but there is more to buying or selling then just the look or feel of a property. I always focus on giving my clients the information they need to make the right decisions for them! Every client is different but helping people make their *right* decision is always my goal.

Real Estate can have a huge impact on one's financial life! As a full time, college educated, real estate professional I have made helping people achieve their real estate goals the focus of my career. It is my paramount concern to handle your real estate needs to a great conclusion.

REMAX Realty Team, is the number one office in Southwest Florida for the past 8 years and the #1 office in the state based on productivity for the last three. Being the top real estate office just doesn't happen it take dedication, effort and commitment and it proves we are hardworking and committed to see buyers and seller and achieving their goals.

I have been fortunate to have lived in Florida for the past forty plus years and the last thirty in Southwest Fl. I have seen Florida face challenges and undergo changes during that time, but the core of what makes Southwest Fl. great remains the same. Our beautiful sun bathed sandy beaches, a great active lifestyle, low taxes and crime rate, and the best neighbors you can have. Mix these assets with my real estate and local knowledge, plus my professionalism, commitment, enthusiasm and you have a winning combination. We will find you a great home here in Southwest Florida!

I am happy to say that a good portion of my business growth comes from referrals from past clients. Their experience with me in handling there real estate need has given them the confidence to recommend me for a friend and family member to handle their real estate needs.

I have included some testimonials from past clients about my service and their personal experiences having their real estate transaction handled by me.

Sincerely,

tom F Miller

P.S. if you would like a *free no obligation home evaluation* or a exclusive priority home search program, please call us at 1-239-313-9209 or email <u>TomFMiller7@gmail.com</u>



Each Office independently Owned and Operated. Tom F. Miller, New Construction & Gulf access properties specialist Office: 239.242.2000

Email: TomFMiller Fax: 239.242.2028 Cell: 239.313.9209





Local knowledge:
Process expertise:
Responsiveness:
Negotiation skills:

10/05/2017 - raquelalonso46

Sold home in 2017 in Cape Coral, FL.

Tom Miller was great and would work with him again! Very knowledgeable! His experience with construction is very helpful. Tom is not pushy and very down to earth. He looks for the benefits of others above himself. Tom has high integrity as a person and it translates into his work. He is someone to be trusted and will look out for the benefit of his clients above all.

# Highly likely to recommend

Local knowledge:
Process expertise:
Responsiveness:
Negotiation skills:

#### AlisonWeber3

Bought a Single Family home in 2017 in Cape Coral, FL.

We worked with Tom Miller for about 6 months, moving from out of state Tom was knowledgeable and patient with us. We were pretty much all over the SW FL area as well as the type of home we wanted changed frequently. Tom was not only patient with us, but was an adviser and extremely responsive to our needs. We are pleased to recommend Tom Miller to anyone looking to buy or sell a home. He is hands down the best in the business in our opinion and if we ever need to move again he will be our first choice in real estate agents. If you want to discuss our experience in more detail please feel free to contact either one of us.



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#### 07/14/2017 - Donald Charland

very caring and helpful worked with us every day for a week and showed us homes we were interested in within or price range would recommend him to anyone looking to buy or sell a home in the ft. Myers area.

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04/29/2017 - KennethEklypseBryant

Bought a home in 2014 in Lehigh Acres, FL 33971.

Tom is very professional and pays close attention to his client. He listens through all of the banter and picks out the specific need. House hunting was not as painful because we were able to narrow the searches down. During our time out he was looking at the houses as if he were going to move his family in which made me feel better about the process. I would recommend Tom to anyone looking for a professional but down to earth Realtor to buy or sell your next hme.







Local knowledge: \*\*\*\*\*
Process expertise: \*\*\*\*\*
Responsiveness: \*\*\*\*\*
Negotiation skills: \*\*\*\*\*

05/11/2017 - user4482815

Bought a home in 2017 in Cape Coral, FL 33990.

Tom miller is an excellent real estate agent. He helped my family and I with our dream home. Very knowledgeable on areas, pricing, and helping us find what we were looking for. Not a pushy sales men type. I would highly recommend Tom Miller from Schooner Bay Reality. Cape Coral, Fl

# Highly likely to recommend

Local knowledge:
Process expertise:
Responsiveness:
Negotiation skills:

03/08/2017 - user32772611

Showed home in 2017.

My experience with Tom Miller was top notch. Tom took our wants and needs into consideration when working with us to locate a house and took his time explaining the current market and what would be and would not be realistic which saved us time. Tom worked around our schedule and was available when we needed him. When it was time to make an offer Tom moved quick and with his expertise put together an offer that favored us but yet was realistic enough to get the sellers attention. Tom's knowledge, experience and expertise made this process seem less! Thank you Tom,



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03/06/2017 - JoyClingermanApple

Sold a home in 2017 in Cape Coral, FL 33990.

He did all the research needed to be able to list our property at a price that was comparable to those around us. To get us the best \$ for our property but not to over price for the area. It takes work, dedication and skill to be able to do these things and move a property quickly. He will definitely be our go to guy in the future and highly recommend him to you

# Highly likely to recommend

Local knowledge:
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Responsiveness:
Negotiation skills:

03/06/2017 - user196790

Bought a Single Family home in Bonita Springs, FL.

Thanks to Tom and his diligence we found the house that exceeded our expectations. Tom would go out of his way to accommodate us, in some cases very creatively as we were out of state buyers. It takes a special Real Estate agent to be able to have that level of confidence in hen you are purchasing out of state. We will use Tom Miller again and highly recommend his services to everyone



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My wife and I just purchased a home on lake Hartwell and Michael Miller was our Real Estate Agent. There is no way that I can overstate what a wonderful and competent job Michael did on this purchase. This home was being sold from a trust as a result of an estate sale. This added a few complexities to the sale. Then on top of that there were at least two very significant challenges that arose during the course of the sale that could very easily have wrecked the deal. Tom gave us very clear and knowledgeable advice, and came up with some very innovative ideas to keep the deal on track. We now own our forever home, where we are preparing to spoil grandchildren!.

#### Highly likely to recommend

Docal knowledge:

Process expertise:

Responsiveness:

Negotiation skills:

Tom was great to work with throughout the whole process. We spent a little over 4 months looking for the right property. Once we found the perfect one, he was very good at walking us through the entire process. While the process proved to be a roller coaster ride with several unusual circumstances, Tom was invaluable at making sure our best interests were priority number one! I'm not sure it would have turned out so well without his expertise!

#### Highly likely to recommend

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Process expertise:

Kesponsiveness:

Negotiation skills:

Tom Miller and his Team were able to present our home and find "that special buyer". All home sales present bumps or obstacles. Tom and his Team worked through each one of these and helped everyone find a happy medium. If you are looking for a true gentleman, professional, and someone who knows and understands lake homes sales, I highly recommend Tom Miller.



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