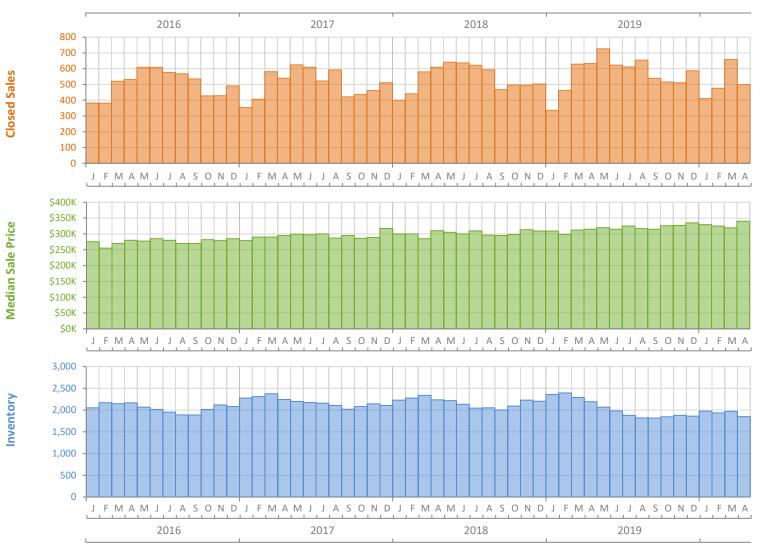
Monthly Market Summary - April 2020 Single Family Homes Manatee County





| | April 2020 | April 2019 | Percent Change Year-over-Year |
|--|-----------------|-----------------|----------------------------------|
| Closed Sales | 499 | 633 | -21.2% |
| Paid in Cash | 120 | 177 | -32.2% |
| Median Sale Price | \$340,000 | \$315,000 | 7.9% |
| Average Sale Price | \$406,699 | \$390,612 | 4.1% |
| Dollar Volume | \$202.9 Million | \$247.3 Million | -17.9% |
| Med. Pct. of Orig. List Price Received | 97.2% | 96.0% | 1.3% |
| Median Time to Contract | 26 Days | 48 Days | -45.8% |
| Median Time to Sale | 73 Days | 92 Days | -20.7% |
| New Pending Sales | 440 | 695 | -36.7% |
| New Listings | 457 | 657 | -30.4% |
| Pending Inventory | 676 | 1,013 | -33.3% |
| Inventory (Active Listings) | 1,851 | 2,193 | -15.6% |
| Months Supply of Inventory | 3.3 | 4.0 | -17.5% |



Monthly Distressed Market - April 2020 Single Family Homes Manatee County



 $\begin{picture}(100,0)\put(0,0){\line(0,0){100}}\put(0,0$

2019



\$0K

2016

| | | April 2020 | April 2019 | Percent Change Year-over-Year |
|-----------------|-------------------|------------|------------|----------------------------------|
| Traditional | Closed Sales | 485 | 624 | -22.3% |
| | Median Sale Price | \$345,000 | \$315,995 | 9.2% |
| Foreclosure/REO | Closed Sales | 11 | 6 | 83.3% |
| | Median Sale Price | \$200,002 | \$162,500 | 23.1% |
| Short Sale | Closed Sales | 3 | 3 | 0.0% |
| | Median Sale Price | \$192,000 | \$440,000 | -56.4% |

2016 2017 2018 2019 ■ Traditional ■ Foreclosure/REO ■ Short Sale 100% 98% 96% 94% **Closed Sales** 92% 90% 88% 86% 84% 82% 80% O N D $\mathsf{M} \; \mathsf{A} \; \mathsf{M} \; \mathsf{J}$ S O N D \$700K \$600K \$500K Median Sale Price \$400K \$300K \$200K \$100K

J A S O N D J F M A M J J A S O N D J

2018

F M A M J

2017